

**Define Tollgate Review:**

1. Has the Project Team has been developed? \_\_\_\_\_ (Yes or No)
  - Is the team and project sponsored by a champion or business leader? Yes / No
    - Who is the Champion? \_\_\_\_\_
  - Is the team comprised of SME's? \_\_\_\_\_ (Yes or No)
    - Who are the SME's  
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\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
  - Have they had the Yellow Belt Training? \_\_\_\_\_ (Yes or No)
2. Has the "Project Charter" been developed? \_\_\_\_\_ (Yes or No)  
(The following questions should help determine the answer?)
  - Business Case:
    - What are the compelling business reasons for embarking on this project?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
    - Is the project linked to key business goals and objectives? \_\_\_\_\_ (Yes or No)
    - What key business process output measure(s) will the project leverage and how?  
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\_\_\_\_\_  
\_\_\_\_\_
    - What are the rough order estimates on cost savings/opportunities on this project?  
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\_\_\_\_\_  
\_\_\_\_\_
  - Problem Statement (Starting Line):
    - What specifically is the problem?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
    - Where does it occur?  
\_\_\_\_\_  
\_\_\_\_\_

- When does it occur?

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- What is its extent?

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- Goal Statement (Finish Line):

- What is the goal or target for the improvement team's project?

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- Do the problem and goal statements meet the SMART criteria (specific, measurable, attainable, relevant, and time-bound)? \_\_\_\_\_ (Yes or No)
- Has anyone else (internal or external to the organization) attempted to solve this problem or a similar one before? \_\_\_\_\_ (Yes or No)

- If so, what knowledge can be leveraged from these previous efforts?

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- How will the project team and the organization measure complete success for this project?

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- Project Scope:

- What are the physical boundaries of the scope?

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- What is in bounds and what is not?

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- How does the project manager ensure against scope creep?

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- Is the project scope manageable? \_\_\_\_\_ (Yes or No)
  - What constraints exist that might impact the team?

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- Milestones:

- When was the project start date? \_\_\_\_\_
- When is the estimated completion date? \_\_\_\_\_
- Is the project currently on schedule according to the plan? \_\_\_\_\_ (Yes or No)
  - If No, Why?

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- Has a project plan with milestones been developed? \_\_\_\_\_ (Yes or No)
- Is there a critical path (due dates to each phase of the DMAIC) to complete the project? \_\_\_\_\_ (Yes or No)
- How will variation in the actual durations of each activity be dealt with to ensure that the expected project completion date is met?

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3. Do we understand the Customers' Requirements? \_\_\_\_\_ (Yes or No)

- Have the customers been identified? \_\_\_\_\_ (Yes or No)
  - Who are the customers:

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- Has the improvement team collected the 'voice of the customer' (obtained feedback - qualitative and quantitative)? \_\_\_\_\_ (Yes or No)
- What customer feedback methods were used to solicit their input?

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- Have the customer needs been translated into specific, measurable requirements? \_\_\_\_\_ (Yes or No)

4. Has a SIPOC diagram been produced describing the Suppliers, Inputs, Process, Outputs, and Customers? \_\_\_\_\_ (Yes or No)
5. Have you used a Lean tool like the Value Stream Map to Identify Waste in the Process and to help in the Project Scoping process? \_\_\_\_\_ (Yes or No)

**Define Stage Deliverables:**

- Project Team has been developed and is sponsored by a champion or business leader.
- Project management charter, including business case, problem and goal statements, project scope, milestones, roles and responsibilities, communication plan.
- Completed SIPOC representation, describing the Suppliers, Inputs, Process, Outputs, and Customers.
- Completed Value Stream Map to show "present state" of Waste in the process and to further scope (If applicable)
- Red flags and recommendations for resolving them defined
- Next steps documented
- Approval of report out signed by Project Champion

**Project Champion Approval:**

\_\_\_\_\_

Project Champions Name

\_\_\_\_\_

Project Champions Signature

**Measure Tollgate Review:**

Has the Team Identified the Key Measures (Input's and Y's)? \_\_\_\_\_ (Yes or No)

- Has a detailed Process Flow Chart/Map been developed to show Quick Wins (redundancies, Lean Improvements)? \_\_\_\_\_ (Yes or No)
  - What are Quick Wins?

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- Has the "Input Map" been developed? \_\_\_\_\_ (Yes or No)
  - How much time was spent on the development of the Input Map? \_\_\_\_\_ (In # of minutes)
  - Is the team confident that they have identified most of KPIV's (Key Process Input Variables)? \_\_\_\_\_ (Yes or No)
  - Are the KPOV's (Key Process Output Variables) described in measureable terms? \_\_\_\_\_ (Yes or No)

- What key measures identified indicate the performance of the business process (The Big Y's and Little Y's)?

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- What are the agreed upon definitions (specifications) of the high impact characteristics (CTQs), defect(s), unit(s), and opportunities that will figure into the process capability metrics?

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Was the Measurement System and the Data Verified? \_\_\_\_\_ (Yes or No)

- Has the team verified the stability and accuracy of the measurement process? \_\_\_\_\_ (Yes or No)
- Was a gauge R&R conducted? \_\_\_\_\_ (Yes or No)
  - If not, how was the Measurement System Verified?

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Process Variation Displayed and Communicated

- Has the team used control charts to display and communicate baseline variation in the KPIV's? \_\_\_\_\_ (Yes or No)

- Is there “Out of Control” situations? \_\_\_\_\_ (Yes or No)  
If so, how are they being dealt with?

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Performance Baseline

- What is the current process performance baseline?
- How large is the gap between current performance and the customer-specified (goal) performance?

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Multi-Vari Data

- Has the team determined the potential data that can be collected on the KPIV’s?  
\_\_\_\_\_ (Yes or No)

**Define Stage Deliverables:**

- Flow of the Process Charted through a detailed Flow Map/Chart
- Input Map developed to show KPIV’s
- C&E Matrix developed to Pareto Input’s to “Critical Few”
- Project “Y” tracked using Run Chart, Time Series Chart, or Individuals Chart
- Baseline variation in KPIV’s displayed
- Measurement System Verified through a Gauge R&R, Audit, or other method
- Baseline Capability Determined through Capability Study, or other method
- Low hanging fruit actions assigned to team
- Red flags and recommendations for resolving them defined
- Next steps documented
- Approval of report out signed by Project Champion

Project Champion Approval:

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Project Champions Name

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Project Champions Signature

**Analyse Tollgate Review:**

Failure Modes and Effects Analysis (FMEA) (Qualitative Analysis)

- Has the Preliminary FMEA been developed? \_\_\_\_\_ (Yes or No)
  - Has the Team drilled down on at least the five Key Inputs determined through the C&E Matrix \_\_\_\_\_ (Yes or No)
- Has the team discovered any quick wins from the FMEA? \_\_\_\_\_ (Yes or No)
  - If so, how are they being dealt with?

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Quantitative Analysis

- What Statistical Tools were used to analyse the data?

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- Has the team gathered data for a Mult-Vari Analysis to determine the “Critical Few” Variables? \_\_\_\_\_ (Yes or No)
- Has the team used the Basic Quality Tools to graphically analyse the data? \_\_\_\_\_ (Yes or No)
- Has a Hypothesis statement(s), null hypothesis and alternative hypothesis has been developed for the data analyzed? \_\_\_\_\_ (Yes or No)

Quantifying the Gap/Opportunity

- What is the cost of poor quality (COPQ) as supported by the team's analysis?

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- What are the revised rough order estimates of the financial savings/opportunity for the improvement project?  
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\_\_\_\_\_  
\_\_\_\_\_
- Have the problem and goal statements been updated to reflect the additional knowledge gained from the analyse phase? \_\_\_\_\_ (Yes or No)
- Have any additional benefits been identified that will result from closing all or most of the gaps? \_\_\_\_\_ (Yes or No)
  - If yes, what were those additional benefits?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
- What were the financial benefits resulting from any 'ground fruit or low-hanging fruit' (quick fixes)?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Analyze Stage Deliverables:**

- Revised Charter problem statement reflecting an increased understanding of the problem
- Additional Sources of Variation statistically quantified and prioritized
- Use and display Multi-Vari tools to identify and verify the “Vital few” (Knob Variable) factors
- Graphical analysis and interpretation of data using Basic Quality Tools
- Correlation and Regression Analysis (if Applicable)
- Hypothesis statement(s), null hypothesis and alternative hypothesis has been developed for the data analyzed
- Hypothesis test output, p value and interpretation of the data
- Any red flags with project or project scope and recommendations to resolve
- Red flags and recommendations for resolving them defined
- Next steps documented
- Approval of report out signed by Project Champion

**Project Champion Approval:**

\_\_\_\_\_  
Project Champions Name

\_\_\_\_\_  
Project Champions Signature



**Improve Tollgate Review:**

1. Have Lean Improvements been implemented to streamline the Process before any optimization efforts take place? \_\_\_\_\_ (Yes or No)

- If Yes, What Lean Improvements been implemented?

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2. Generating (And Testing) Possible Solutions

- How did the team generate the list of possible solutions?

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- What tools were used to tap into the creativity and encourage 'outside the box' thinking?

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1. Selecting the Best Solution(s)

- What tools were used to evaluate the potential solutions?

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- Were any criteria developed to assist the team in testing and evaluating potential solutions?

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- Are there any constraints (technical, political, cultural, or otherwise) that would inhibit certain solutions?

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- Was a pilot designed for the proposed solution(s)?

- Describe the design of the pilot and what tests were conducted, if any?

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- What conclusions were drawn from the outcomes of the pilot?

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- What lessons, if any, from the pilot were incorporated into the design of the full-scale solution?

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Designing the "Implementation Plan"

- Has the team developed an implementation plan? \_\_\_\_\_ (Yes or No)
- What poka-yoke or error proofing will be done to address some of the discrepancies observed in the 'as is' process?

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- How does the solution remove the key sources of variation discovered in the analyse phase?

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- What communications are necessary to support the implementation of the solution?

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- How will the team or the process owner(s) monitor the implementation plan to see that it is working as intended?

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- What is the team's contingency plan for potential problems occurring in implementation?

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- How will the organization know that the solution worked?

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**Improve Stage Deliverables:**

- Revised problem statement reflecting an increased understanding of the problem
- Implementation plan developed and communicated
- Optimal solution selected based on testing and analysis.
- Small-scale pilot for proposed improvement(s).
- Pilot data collected and analyzed.
- Solution implementation plan established, including schedule/work breakdown structure, resources, risk management plan, cost/budget, and control plan.
- Contingency plan established.
- Validate improvements via capability studies
- Red flags and recommendations for resolving them defined
- Next steps documented
- Approval of report out signed by Project Champion

**Project Champion Approval:**

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Project Champions Name

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Project Champions Signature

**Control Tollgate Review:**

Monitoring Plan

- Is there a control plan in place for this project? \_\_\_\_\_ (Yes or No)
- What key inputs and outputs are being measured?  
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\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
- How will input, process, and output variables be checked to detect for sub-optimal conditions?  
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\_\_\_\_\_  
\_\_\_\_\_
- How will new or emerging customer needs/requirements be checked or communicated to orient the process toward meeting the new specifications?  
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\_\_\_\_\_  
\_\_\_\_\_
- Are control charts being used?
  - If “No”, then why? \_\_\_\_\_ (Yes or No)  
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\_\_\_\_\_
- How will the SME effectively monitor performance over time?  
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\_\_\_\_\_

Documented Procedures

- Is there documented procedures to define the “New Best Practice”? \_\_\_\_\_ (Yes or No)
- Are corrective restorative actions indicated on the response plan for known causes to problems that might surface? \_\_\_\_\_ (Yes or No)

Transfer of Ownership (Project Closure)

- Who is or are the process owners?  
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\_\_\_\_\_  
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- How will the day-to-day responsibilities for monitoring and continual improvement be transferred from the improvement team to the process owner?

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- Is there a recommended audit plan for routine surveillance inspections of the DMAIC project's gains? \_\_\_\_\_ (Yes or No)

**Integrating and Institutionalizing Improvements, Knowledge and Learnings**

- What other areas of the organization might benefit from the project team's improvements, knowledge, and learning?

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- How might the organization capture best practices and lessons learned so as to leverage improvements across the business?

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**Control Stage Deliverables:**

- Completed and approved Control Plan
- Solution to verify process is in control
- New process steps, standards, and documentation are ingrained into normal operations.
- Operating procedures are consistent.
- Training schedule outlined
- Completed audit plan to ensure results are sustained and process remains in control
- Reaction plan completed (part of the Control Plan)
- Improvement transfer opportunities identified (Can you translate this to other areas?)
- Any red flags with project or implementation of new process and recommendations to resolve
- Signed approval of report out by Project Champion

**Project Champion Approval:**

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Project Champions Name

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Project Champions Signature